

## Feel free to contact us

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## SCALE-UP



European clusters connecting cleantech innovators and large enterprises

**SCALE-UP** is a collaboration between six regional cleantech clusters from Belgium, Denmark, Germany, the Netherlands, Sweden and the United Kingdom. SCALE-UP brings together large enterprises, with cleantech innovation needs, and cutting edge cleantech SME suppliers to create shared business and collaboration opportunities.



SCALE-UP creates mutually beneficial collaborations between SME suppliers and large enterprises. Central in this process are the tailor-made Meet the Buyer events. They are designed to match the cleantech innovation needs of large enterprises (buyers) to the cleantech products, services or solutions of suppliers (innovators). This one-to-one matchmaking leads to transformational opportunities for collaboration, growth and profitability.

## RESULTS OF THE MEET THE BUYER EVENTS AFTER 2 YEARS



### Meet our innovators

Number of innovators selected



Number of innovators selected transnationally (from one country to another)



Interested in presenting your cleantech solutions to large enterprises?



Are you looking for new suppliers to match your cleantech needs?

Check our website and let's get in touch!

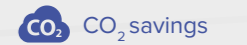
[www.northsearegion.eu/scale-up](http://www.northsearegion.eu/scale-up)

UNFOLD TO SUCCESS STORIES

### Meet our buyers



## SUCCESS STORIES



Enervalis meets De Alliantie  Letter of Intent signed 29%

De Alliantie, a large housing provider, seeks tools to externalise energy transition process for a 800-dwelling community.

Enervalis offers blockchain-enabled technology and created a business opportunity for a local energy cooperation through energy trading and other services.

Ekogea Ltd meets Anglian Water  Pilot case N/A

Anglian Water, the largest water and water recycling company in England, wants to get the most from sludge so the company can become carbon neutral by 2030.

Ekogea Ltd developed a 100% Marine Algae derived additive, which is a prebiotic stimulant for microbes. Anglian Water is running a trial digester rig to test various additives which have the potential to improve the amount of methane produced and in turn, the amount of electricity they can self-generate.

Dearman meets Bidfood  Pilot case 35%

Bidfood's 350 lorries deliver daily to 25,000 supermarkets and restaurants. Their refrigeration units are environmental unfriendly and noisy.

With their liquid nitrogen fuelled Transport Refrigeration Unit, Dearman is able to reduce CO<sub>2</sub> emissions (35%), NO<sub>x</sub> emissions (100%) and PM emissions (100%).

Ejlskov meets Swerock  Pilot case 90%

Environmental decontamination of soil from heavy metals and organic global pollutants is very energy consuming when the soil needs to be transported long distances to specialised facilities. Swerock is looking for solutions to decontaminate soil on-site to eliminate the need for transports of heavy soil.

Ejlskov's precision probing and injection systems, 3D imaging tools and sustainable Trap & Treat® products can result in a reduction of 24,000 ton CO<sub>2</sub> when avoiding transportation of 10,000 ton soil 20 km away for decontamination.

Act&Sorb meets Port of Rotterdam  Letter of Intent signed 100%

Port of Rotterdam wants to become the world's smartest port by 2030 by implementing circular business concepts to reduce, re-use and recycle waste.

Act&Sorb is the first company which provides a clean technology to turn MDF-waste into active coal and green energy and will design a full scale demonstration plant.